

RBC at a Glance - Q1/2023

Company Overview

- Canada's largest bank by market capitalization⁽¹⁾, with broad leadership in financial services
- One of North America's leading diversified financial services companies
- Top 10 bank globally based on market capitalization⁽¹⁾, with operations in 29 countries
- 97,000+ employees and 17 million clients worldwide

(1) As at January 31, 2023.

Strategic Goals				
Canada	To be the undisputed leader in financial services			
U.S.	To be the preferred partner to corporate, institutional and high net worth clients and their businesses			
Global	To be a leading financial services partner valued for			

our expertise

Financial Highlights

Key Balanc	e Sheet Ite	ms ⁽²⁾	Key Ratios ⁽³⁾		
\$ billions	Q1/2023	Q4/2022		Q1/2023	
Assets	2,080.4	1,991.5	Common Equity Tier 1 Ratio	12.7%	
Loans (net of allowance)	825.8	811.6	Liquidity Coverage Ratio	130%	
Deposits	1,220.7	1,203.8	Leverage Ratio	4.4%	

12.6

Revenue (\$ billions)

Net Income (\$ billions) and Diluted Earnings per Share (\$)

Moody's

Aa1⁽⁴⁾

A1⁽⁵⁾

Stable

Credit Ratings

DBRS

AA (high)⁽⁴⁾

AA⁽⁵⁾

Stable

Fitch

 $AA^{(4)}$

AA-⁽⁵⁾

Stable

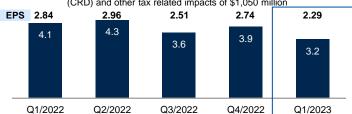
S&P

AA-⁽⁴⁾

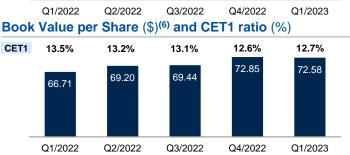
A⁽⁵⁾

Stable

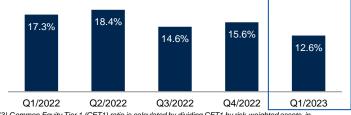
Q1/23 Net Income, Earnings per Share and ROE reflect Canada Recovery Dividend (CRD) and other tax related impacts of \$1,050 million



Return on Equity (ROE)(7)



12.1



(2) Average balances calculated using methods intended to approximate the average of the daily balances for the period. (3) Common Equity Tier 1 (CET1) ratio is calculated by dividing CET1 by risk-weighted assets, in accordance with the Office of the Superintendent of Financial Institutions' (OSFI) Basel III Capital Adequacy Requirements guideline. Liquidity Coverage Ratio is the average for the three months ended for each respective period and is calculated in accordance with DSFI's Liquidity (Adequacy Requirements guideline. (4) Ratings (as at February 28, 2023) for senior long-term debt issued prior to September 23, 2018 and senior long-term debt issued on or after September 23, 2018 which is excluded from the Canadian Bank Recapitalization (Bail-in) regime. (5) Ratings (as at February 28, 2023) for senior long-term debt issued on or after September 23, 2018 which is subject to conversion under the Bail-in regime. (6) Common equity divided by common shares outstanding at the end of the period. (7) ROE is calculated as net income available to common shareholders divided by average common equity for the period.

Shareholder Performance

- RBC declared a quarterly dividend of \$1.32 per share
- Q1/2023 dividend payout ratio of 58%; target dividend payout ratio⁽⁸⁾ of 40% to 50%



Based on dividends declared per common share

Market Capitalization (US\$ billions) ⁽¹⁰⁾	142
Annualized TSR (3- and 5-year) ⁽¹⁰⁾⁽¹¹⁾	
RBC	14% / 10%
Peer Average	8% / 6%
Current Quarterly Dividend (\$)	1.32
Dividend Yield ⁽¹⁰⁾	4.0%
Ticker Symbol	RY
Stock Exchanges	TSX / NYSE

(8) Common dividends as a percentage of net income available to common shareholders.(9) Compound annual growth rate (CAGR). (10) As at January 31, 2023. (11) Based on the global peer group approved by our Board of Directors. For the list of peers, please refer to our 2022 Annual Report. Annualized total shareholder return (TSR) is calculated based on the TSX common share price appreciation plus reinvested dividend income.



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Business Segments Overview

Personal & Commercial Banking

The financial services leader in Canada with a presence in the Caribbean and the U.S.

- RBC is the market-leading retail bank in Canada; Received top ranks among Big 5 banks in 11 out of 11 Ipsos Financial Service Excellence Awards, including Customer Service Excellence⁽¹⁾. Also recognized by Evident AI, a group of AI data scientists, researchers and analysts, which ranked RBC second overall among North American and European banks at incorporating and advancing AI technology⁽²⁾; Awarded Best Global Retail Bank and Best Bank for SMEs by Retail Banker International⁽³⁾; Ranked #1 by J.D. Power in Banking Mobile App customer satisfaction among Canadian banks⁽⁴⁾
- 3rd largest bank by assets in English Caribbean⁽⁵⁾, serving ~600,000 clients in 9 countries and territories
- Innovative direct banking to U.S. cross-border clients
- Broad suite of products & financial services to individual and business clients; ongoing investment to further digitize our banking channels

Wealth Management⁽⁹⁾

A leading global wealth and asset manager

- #1 in Canada Largest retail mutual fund company⁽⁶⁾ and leader in high net worth market share⁽⁷⁾
- In the U.S. Among the top 10 full-service brokerage firms based on assets under administration and number of advisors⁽⁸⁾, and City National, a
 premier U.S. private and commercial bank
- Comprehensive suite of investment, estate and trust, banking, credit, and other wealth management and asset management solutions
- Includes Investor Services, a provider of asset services to asset managers, asset owners, investment counsellors, and other financial institutions

Insurance

One of the largest Canadian bank-owned insurance organizations(10), serving 4.9 million clients globally

- Offers a wide range of advice and solutions for individual and business clients, including life, health, wealth, home, auto, travel, annuities and reinsurance
- Provides group annuities to defined benefit pension plan sponsors to assist our clients in managing risk
- Brings innovative workplace wellness programs to our clients through partnerships
- International reinsurance business (life, longevity, disability, accident) insures risks of other insurance companies

Capital Markets⁽⁹⁾

A premier global investment bank with core operations across Canada, the U.S., the U.K., Europe and APAC

- 9th largest global investment bank by fees(11)
- Offers expertise in advisory & origination, sales & trading, and lending & financing to corporations, institutional investors, asset managers, private equity firms and governments globally
- Operates through 63 offices with 6,400+ employees in 18 countries and 19,500 clients around the globe
- (1) Ipsos, 2022.
- (2) Evident AI, 2023.
- (3) RBI, 2022. (4) J.D. Power, 2022.
- (5) Based on average balances.
- (6) Investment Funds Institute of Canada (IFIC), December, 2022. (7) Investor Economics and internal data from RBC Wealth Management, October, 2022.
- (8) Quarterly earnings release (10-Q) from peer firms.
- (9) Commencing Q1 2023, RBC has revised its <u>financial reporting structure to align with management reporting changes announced on February 6, 2023</u>.
 (10) Based on FY22 Total Insurance Revenue.
- (11) Dealogic based on global investment banking fees LTM Q1/23.

Financial Performance by Business Segment and Geography (Latest 12 months ended January 31, 2023)

Earnings by Business Segment^(9,12)

Diversified business mix with leading client franchises



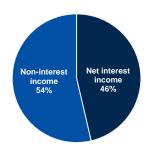
Revenue by Geography

Leading presence in Canada (~60% of revenue), with an established multi-platform U.S. strategy



Revenue by Type

Non-interest income represents ~55% of



(12) Earnings by Business Segment: Excludes Corporate Support.

Q1/2023 Financial Performance by Business Segments^(9,13) (\$ millions, unless otherwise noted)

Personal & Commercial Banking		Wealth Management ⁽⁹⁾		Insurance		Capital Markets ⁽⁹⁾	
Revenue	\$5,541	Revenue	\$4,585	Revenue	\$1,891	Revenue	\$3,121
Net Income	\$2,126	Net Income	\$848	Net Income	\$148	Net Income	\$1,223
ROE	29.8%	ROE	13.5%	ROE	28.6%	ROE	17.0%
		AUM (\$ billions) ⁽¹⁴⁾	\$1,043	Premiums &			
		AUA (\$ billions) ⁽¹⁴⁾	\$5,412	Deposits	\$1,239		

(13) As reported. (14) Represents period-end spot balances. AUM (Assets Under Management): Assets managed by us, which are beneficially owned by clients. Services provided in respect of assets under management include the selection of investments and the provision of investment advice. We have assets under management that are also administered by us and included in assets under administration. AUA (Assets Under Administration): Assets administered by us, which are beneficially owned by clients. Services provided in respect of assets under administration are of an administrative nature, including safekeeping, collecting investment income, settling purchase and sale transactions, and record keeping.

RBC Investor Relations

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